

Acknowledgement

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SURVEY FINDINGS

- In the year 2017, the survey sample included 24 countries / regions, namely: India, China, United Kingdom, Germany, Middle East, France, Australia, Benelux, Russia, Scandinavia, Ukraine, United States, Czech Republic, Italy, Switzerland, Spain, Poland, Malaysia, Japan, Singapore, Thailand, Austria, Canada, and South Korea.
- The highest respondents of the sample of departing foreign tourists based on their country of residence were from India (11.81%), followed by China (11.30%) and United Kingdom (10.31%).
- ► The number of female tourists (52.1%) who visited Sri Lanka was higher than that of male tourists (47.9%).
- ► The highest number of tourists (41.9%) who visited Sri Lanka belonged to the 20-29-year age group.
- ► The top four professions cited by tourists who visited Sri Lanka in 2017 were: Professionals (25.4%), Students (14.9%), Business People (13.2%), and Educationalists (7.7%).

- The average duration of stay of the tourists sampled was 11.11 nights. Tourists from Germany had stayed for more than 21 nights, followed by tourists from United Kingdom and Benelux.
- The majority of tourists (85%) had come to Sri Lanka for the first time. The largest proportion of first timers were from Canada (94.6%), Austria (93.2%), Poland (92.9%), and Czech Republic (91.6%).
- The majority of tourists (36.0%) had visited Sri Lanka only once before and 21.7% tourists had visited at least twice before.
- The highest number of tourists had made their travel arrangements one month prior to their departure (27.5%), while 26.4% of tourists had organized their travel arrangements three months prior to departure.
- The majority of tourists had travelled with friends and relatives (41.6%), while 28.8% and 18.1% had travelled with spouse only and travelled alone respectively.

- Around 40% of the tourists who travelled to Sri Lanka made their own travel arrangements, while almost 37% made their payments online. 78.2% of tourists had used credit cards for transactions online. Around 18% of the tourists had made payments through an Operator / Travel agent in their country of residence.
- ▶ 81.5% of the sampled tourists had used non-package tours, while 18.5% had used package tours.
- ► The main sources of information which influenced tourists to visit Sri Lanka were the Internet (29.55%) and recommendations made by friends and relatives (27.49%).
- ► Almost 90% of the tourists had come to Sri Lanka for the purpose of holidaying, while around 7% had visited for business purposes.
- ► The first preferred reason for selecting Sri Lanka as a place to holiday was for Sun and Beach (29.01%), while the second preferred reason was Sightseeing (22.83%).
- Respondents who had come for business purposes had stated 'Corporate Travel' (35.70%) as their reason for visit, while out of those who came for other purposes, 49.48% had stated 'Visiting Friends & Relatives' as their reason for visit.

- ► Nearly 90% of tourists had stated their main destination during this trip was Sri Lanka.
- ► The most visited Asian country during the past 5 years among the sample was Thailand (34.11%), followed by Singapore (21.34%) and Indonesia (17.50%). Over a quarter of respondents (28.15%) had not visited an Asian country in the last 5 years.
- ► The most outstanding attractions within Sri Lanka for foreign tourists were Beaches (17.12%) and Nature (16.10%). The most popular place of attraction was considered Kandy (71.86%).
- ► Sea Bathing was the most popular activity engaged in by 63.38% of the respondents. Sightseeing and Excursions (61.61%), Visiting Historical Sites (59.05%), and Shopping (52.56%) were the other popular activities engaged in by tourists while in Sri Lanka.
- ▶ 70% of tourists had engaged in shopping while in Sri Lanka. The most popular items purchased were Souvenirs (23.43%) and Tea (23.28%). A large percentage (88.04%) of those who engaged in shopping were satisfied with their purchases.
- A considerable proportion (56.69%) of respondents had used hotels for accommodation, whereas 27.36% had stayed in guest houses and rest houses. 82.36% of tourists had rated the accommodation facilities as 'Good' and 'Excellent'.

- ► Cars, Taxis, Limos, and Cabs were the most popular modes of transport for tourists (28.31%).
- ► The largest number of transit passengers were recorded from India (42.57%).
- ➤ 39.90% of tourists had used guide services during their stay in Sri Lanka.
- ► Most of the transit passengers surveyed were male (67.3%), while 32.7% were female.
- ► The highest proportion of respondents (63.79%) thought that Sri Lanka is a 'Beautiful tropical country' and around 53.44% said that Sri Lankans are 'Nice people'.
- According to the survey results, most of the transit passengers were Professionals (27.8%) and 22.1% belonged to the Businessman category.
- According to the survey, there were no vast differences in the tourists' expectations against the real experience.
- ▶ By age group, 38.7% of the transit passengers belonged to the 30-39 age group.
- ► The majority of tourists (65.7%) were delighted with their overall visit to Sri Lanka, while 32.5% of tourists were satisfied with their visit.
- ► A large number of passengers (20.4%) had stayed around 10 to 20 hours in transit, while 17.3% had stayed 3 hours in transit.
- Around 61.5% of respondents had stated that they have an intention of visiting Sri Lanka again.
- Most of the transit passengers (91.5%) had not left the airport. Out of this percentage, 62.10% had used hotel accommodation during their transit.
- ► Tourists on a package tour, on average, spent USD 188.32, excluding airfare. With airfare, the average daily spending was at USD 259.98. Tourists without a package tour, on average, spent USD 170.08, excluding airfare. With airfare, the average daily spending was at USD 247.49.
- Among the transit passenger respondents 54.15% mentioned that they had plans to visit Sri Lanka in future.

